



INTERNATIONAL  
**TRADE**  
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# Pennsylvania Exports, Jobs, & Foreign Investment

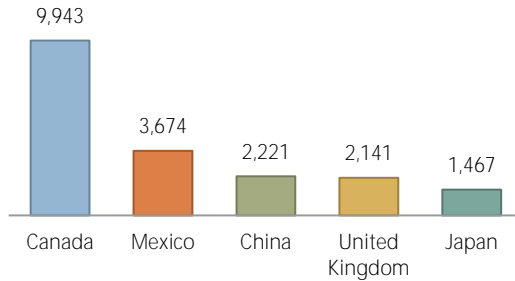
## Pennsylvania Depends on World Markets

- Exports from Pennsylvania helped contribute to the \$2.21 trillion of U.S. goods and services exports in 2016.

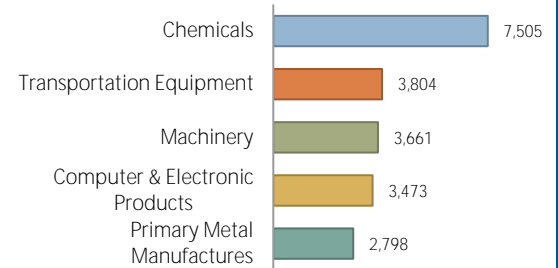
# \$36.6 billion

## Pennsylvania goods exports in 2016

Pennsylvania's Top 5 Export Markets (Millions of U.S. Dollars)



Pennsylvania's Top 5 Export Categories (Millions of U.S. Dollars)

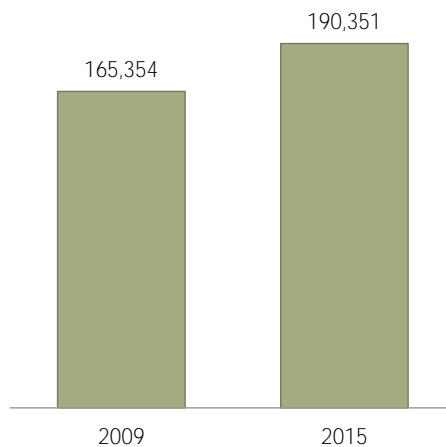


## Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 11.5 million in 2015, up 1.9 million from 2009.

## Jobs Supported by Pennsylvania Goods Exports

Up by 25 Thousand Jobs Since 2009



# 190,351

## U.S. jobs supported by goods exports from Pennsylvania in 2015

**91%** of these jobs were supported by manufactured goods exports

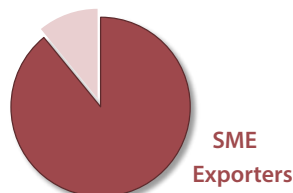
## Exports Sustain Thousands of Pennsylvania Businesses

- A total of 15,758 companies exported from Pennsylvania locations in 2014.

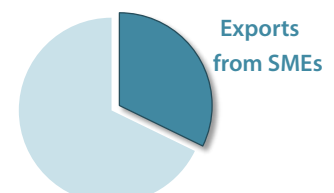
# 14,039

## Number of small and medium-sized (SME) goods exporters in Pennsylvania in 2014

SMEs account for **89%** of Pennsylvania goods exporters



...and **32%** of known Pennsylvania goods export value





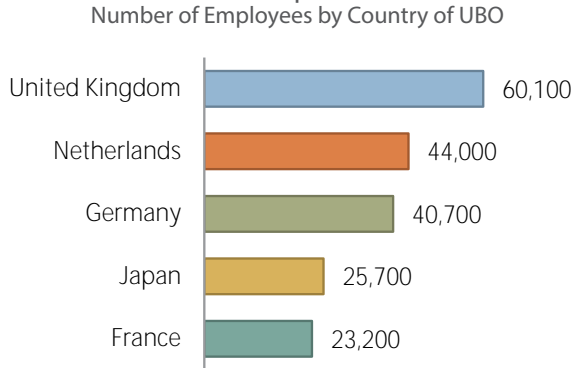
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## Foreign Investment & Jobs in Pennsylvania

- In 2014, foreign-owned companies employed 299,700 Pennsylvania workers

### Pennsylvania Employment in Foreign-Owned Companies



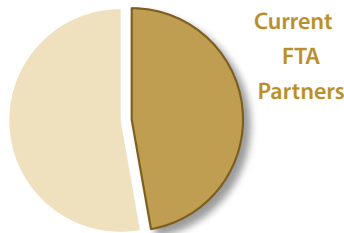
**5.8%**

Share of Pennsylvania private-industry employment at foreign-owned firms

## Free Trade Agreements

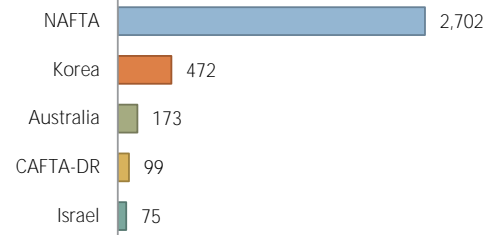
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- Pennsylvania's exports to U.S. FTA partners totaled \$17.3 billion in 2016.

In 2016, exports to FTA markets accounted for **47%** of Pennsylvania exports



Since 2006, exports from Pennsylvania to FTA markets have grown by **29%**

### Top Dollar Growth, 2006-16 (Millions of U.S. Dollars)



## Pennsylvania's Metropolitan Exports

- Philadelphia-Camden-Wilmington is the 12th largest metro area reporting exports nationwide.

Metro Area	2015 Goods Export Value	Share of State Exports
Philadelphia-Camden-Wilmington	\$24.2 billion	*
Pittsburgh	\$9.1 billion	21.9%
Allentown-Bethlehem-Easton	\$3.4 billion	*
Harrisburg-Carlisle	\$2.9 billion	7.0%
York-Hanover	\$2.1 billion	5.0%
Reading	\$1.8 billion	4.3%
Erie	\$1.5 billion	3.6%
Scranton-Wilkes-Barre-Hazleton	\$1.3 billion	3.2%
Youngstown-Warren-Boardman	\$1.3 billion	*

\*Share of state exports unavailable for MSAs that cross state lines

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For more resources please see [www.trade.gov/mas/ian](http://www.trade.gov/mas/ian). Sources include resources from the U.S. Department of Commerce's International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.