

Karen A. Dunlap

President

Dunlap International, Inc.

Dunlap International, Inc., an Iowa based Export/Import Services Company, specializing in helping USA manufacturers/suppliers find solutions to their international trade problems. A native of Cedar Rapids, Iowa, Karen received her B.A. degrees in Spanish and History from Mount Mercy College, lived in Spain and Mexico, and has worked in various aspects of international trade operations throughout her professional career. Her 40 plus years of experience included: international banking responsible for export/import and standby letters of credit, sight and time draft documentary collections, and EXIM Bank financing; export operations for a manufacturing firm coordinating logistics and preparing banking and other export documentation; and export management doing the above and including export compliance, hazmat, and breakbulk.

In 1990 Karen launched Dunlap International, Inc. to help manufacturers/suppliers find solutions to their international trade challenges. Functioning as a full-service International Operations Department on an "as-needed basis", Dunlap International provides a wide range of export/import documentation, logistics management, consulting, training, and export services for companies across the USA and overseas that do not have their own international operations staff. Areas of expertise include export compliance, Incoterms, Letters of Credit, export documentation, and Rules of Origin determination under various trade treaties.

Dunlap International is a member of International Traders of Iowa Eastern Iowa Chapter. Karen has served on the Department of Commerce Iowa District Export Council since 1999.

In January of 2015 the National Association of Small Business International Trade Educators, NASBITE International, recognized Karen with the ***Certified Global Business Professional (CGBP)*** credential. In May 2015 Dunlap International, Inc. received the ***President's E-Award for Export Service*** from U.S. Secretary of Commerce Penny Pritzker in recognition of significant contributions to the expansion of U.S. Exports.

